

Construction & Engineering



At CIBC, our handshake is a commitment
to know you and your business





Construction & Engineering

CIBC's U.S. Construction and Engineering team works with companies in all segments of the construction industry, including architects, engineers, general contractors, prime contractors, specialty contractors and material suppliers.

Our team recognizes the highly cyclical nature of the industry and collaborates with clients to meet their banking needs at all stages of the cycle.

We work to gain a deep understanding of your business in order to craft credit structures that are appropriate and to tailor solutions while being mindful of certain nuances such as bonding, percentage of completion accounting, and employee and customer relationships.

Our mission is to create compelling solutions that help your business succeed and grow by making your goals our own.

Our Solutions

We offer a wide range of financial solutions to the construction and engineering industry, from the simple to the sophisticated:

Financing¹

Working Capital
Letters of Credit
Equipment
Ownership Transition
Syndications

Treasury Management¹

Liquidity Advisory¹

Interest Rate Hedging

Commodity Hedging²

Private Banking¹

Asset Management³

Corporate Retirement Plans³

AT A GLANCE

CIBC Construction & Engineering

REACH ► Clients in 21 states and Canada

COMMITMENTS ► \$1.4 billion

RELATIONSHIPS ► 90+ portfolio clients

HISTORY ► 25+ years serving industry

SERVICE ► 11 dedicated bankers

¹ Consumer and commercial deposit and loan products and services; including Treasury Management and Liquidity Advisory products and services; are provided by CIBC Bank USA, except as provided below. All loans and other extensions of credit are subject to prior approval. CIBC Bank USA – Member FDIC.

² Hedging products and services are provided by CIBC Capital Markets, a trademark brand name under which the Canadian Imperial Bank of Commerce ("CIBC"), the parent bank of CIBC Bank USA, CIBC World Markets Inc., CIBC World Markets Corp. and other subsidiaries, offer different capital markets products and services. Capital Markets products offered by CIBC Bank USA are not FDIC insured; not deposits or obligations of, or guaranteed by, CIBC; and are subject to investment risk, including loss of principal.

³ Trust services and investment products are offered by CIBC Bank USA and CIBC Private Wealth Management. CIBC Private Wealth Management includes CIBC National Trust Company, CIBC Delaware Trust Company and CIBC Private Wealth Advisors, Inc. Trust services and investment products are not FDIC insured, not deposits or obligations of, or guaranteed by, CIBC Bank USA or CIBC National Trust Company, and are subject to investment risk, including loss of principal.

Sole Relationships

January 2019



Senior Credit Facilities
Treasury Management

December 2018



Senior Credit Facilities
Treasury Management

November 2018



Senior Credit Facility
Treasury Management

August 2018



Senior Credit Facility
Treasury Management

August 2018



Senior Credit Facility
Treasury Management

February 2018



Senior Credit Facility
Treasury Management

Syndicated Relationships

April 2019



Senior Credit Facilities
Co-Lead Arranger

April 2019



Senior Credit Facilities
Administrative Agent and
Arranger
Treasury Management

November 2018



Senior Credit Facilities
Co-Lead Arranger &
Administrative Agent
Treasury Management

July 2018



Senior Credit Facilities
Co-Lead Arranger &
Administrative Agent
Treasury Management

November 2018



Senior Credit Facilities
Co-Lead Arranger &
Administrative Agent
Treasury Management

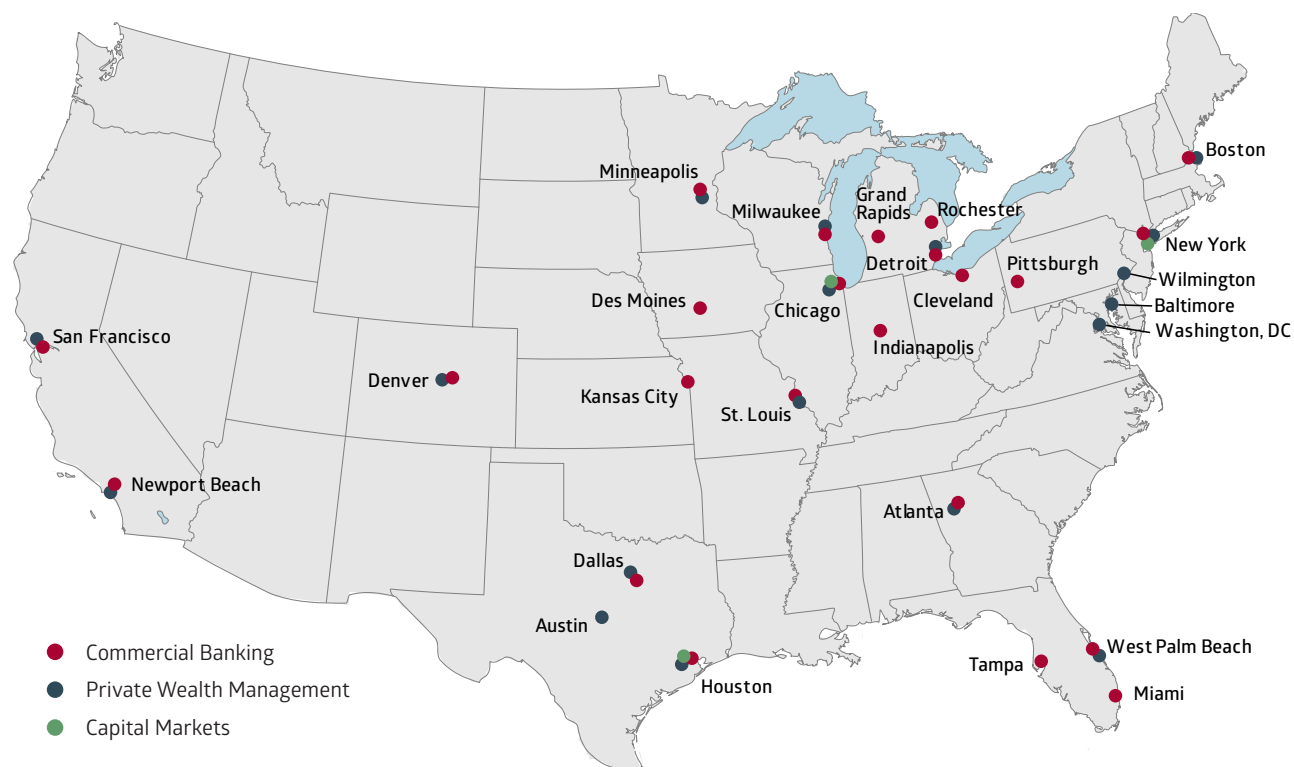
April 2018



Senior Credit Facilities
Co-Lead Arranger

U.S. Region Commercial Banking

From CIBC U.S. Region Headquarters in Chicago and through strategically located offices across the country, we serve commercial clients coast-to-coast with a complete banking relationship. Our strong U.S. platform brings together the full complement of CIBC's specialized lending, private wealth management and capital markets capabilities, with cross-border solutions to serve clients doing business in Canada.



Key Leadership

Mike Capatides

Senior Executive Vice President and
Group Head, U.S. Region
President and CEO, CIBC Bank USA

Larry Richman

Chair, U.S. Region,
CIBC Bank USA

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Construction & Engineering Team

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EQUAL HOUSING LENDER | MEMBER FDIC

